



## THE OIL & GAS INDUSTRY'S FIRST END-TO-END DSO REDUCTION SERVICE

Field-to-Finance is the oil & gas industry's first end-to-end Days Sales Outstanding (DSO) reduction service from the field to the office. Leveraging a combination of mobile and cloud technologies, Field-to-Finance combines the best of electronic field ticketing and electronic invoicing to ensure oilfield services companies get paid faster. Field-to-Finance's proprietary technology enables a seamless connection between the two complementary services, making it the only solution capable of capturing the entire process from the field site to the accounting department.

## Achieving Operational and Financial Excellence

### OPERATIONAL BENEFITS

- Ensures accuracy of captured field data
- Eliminates manual re-entry of field data
- Ensures pricing and contract management alignment
- Streamlines internal and external approval processes
- Expedites cycle time between the field and office
- Enables proactive operations management via real-time reports

### FINANCIAL BENEFITS

- Improves accuracy and speed of invoicing
- Increases visibility into Receivables
- Minimizes disputed invoices
- Improves cash management
- Reduces A/R costs and enables reallocation of FTE
- Improves regulatory compliance
- Reduces missed revenue

### DESIGNED TO SUPPORT THE UNIQUE REQUIREMENTS OF:



**Oilfield Services**



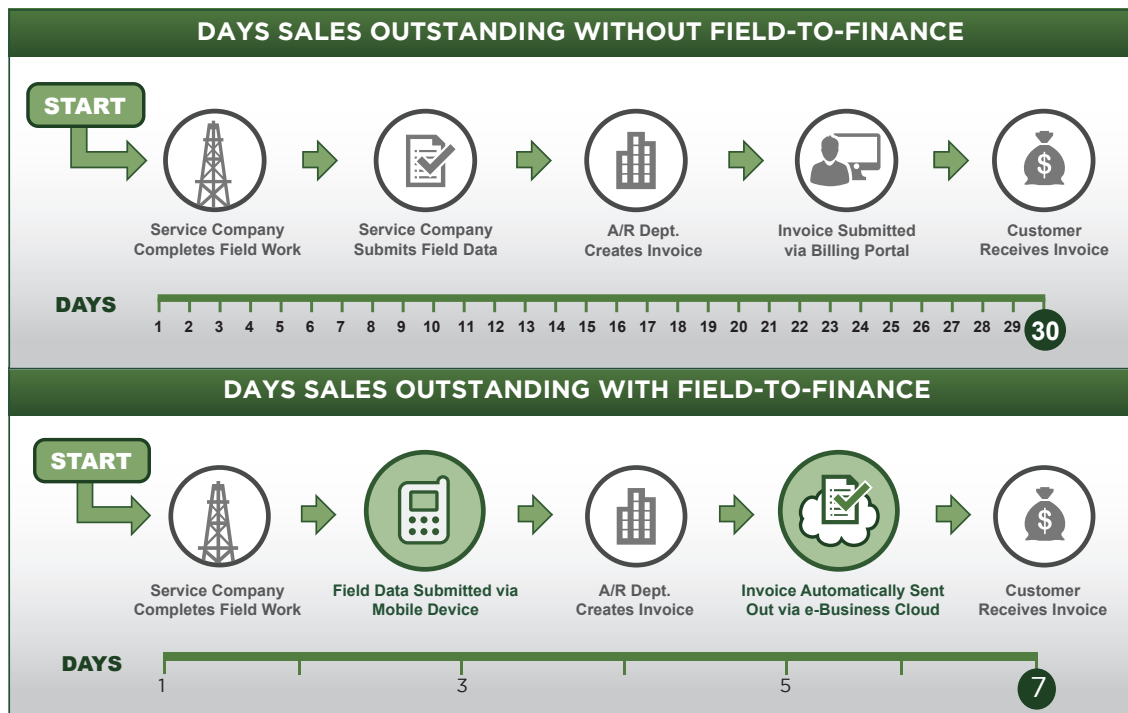
**Drilling Contractors**



**Environmental Services**



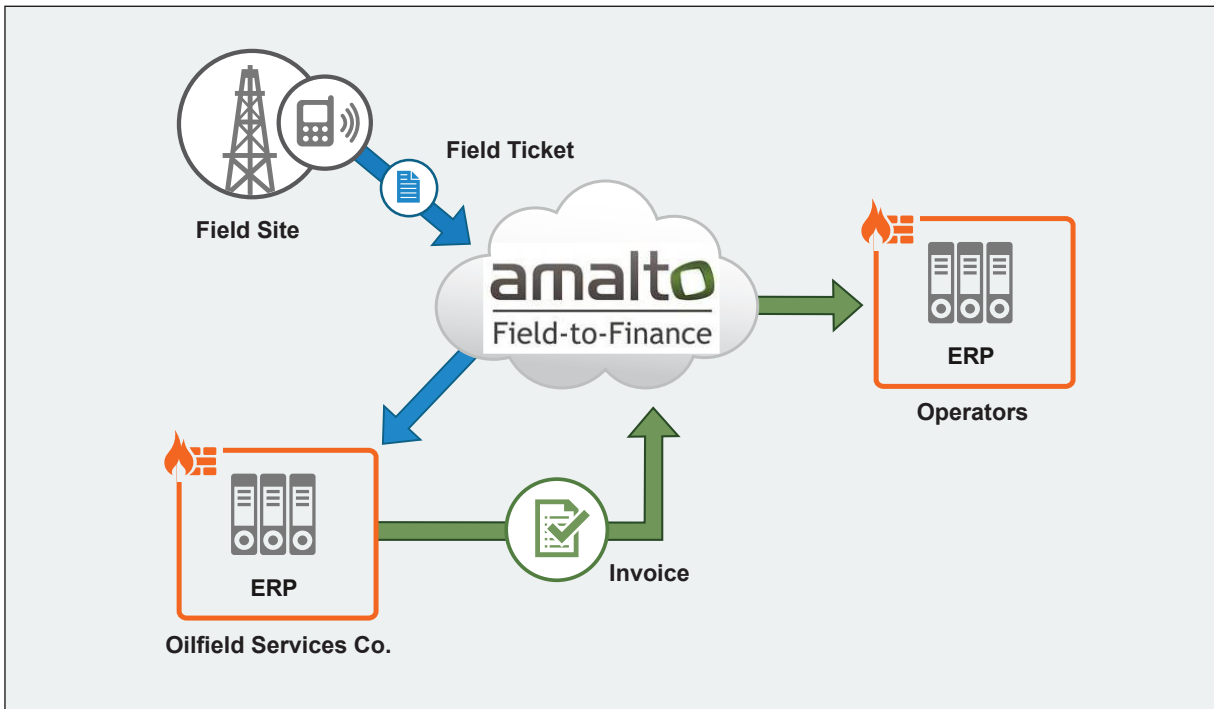
**Industrial Services**



# Field-To-Finance™

## FIELD-TO-FINANCE:

Optimizing the Exchange of Information from the Field Technician to the Customer



### SOLUTION FEATURES:

- Complete with business process analysis, design, implementation and support
- Compatible with any ERP or back-office accounting system
- Leverages a combination of mobile and cloud technologies
- Field ticket templates designed specifically for oilfield services
- Seamlessly automates electronic invoicing
- Serves as single-source B2B gateway for the exchange of business documents with all trading partners

### EXAMPLES OF DSO REDUCTION SAVINGS

<b>TOTAL SALES</b>	<b>COST OF CAPITAL</b>	<b>60 DAYS OF DSO</b>	<b>15 DAYS OF DSO REDUCTION</b>
\$500M	8%	\$6,575,342	\$1,643,836
<b>TOTAL SALES</b>	<b>COST OF CAPITAL</b>	<b>80 DAYS OF DSO</b>	<b>25 DAYS OF DSO REDUCTION</b>
\$3BN	6%	\$39,452,255	\$12,325,767