

Success Story:

BAPCO **in the Amalto e-Business Cloud**



Industry – Oil and Gas Exploration Services, Petroleum and Natural Gas Production, Petroleum Refining and Gasoline Service Stations.

Business Document Type – RFQs, Purchase Orders, Change and Cancellation Orders, PO Responses and Invoices.

Format – xCBL and Excel.

Protocols – https and AS2.

Business Problem Solved – e-Transactions with Suppliers across multiple BUs, Setting up a transactional document exchange community for all of BAPCO's trading partners while integrating with multiple back-end systems.

About BAPCO

BAPCO, the national oil company of Bahrain, is engaged in the oil industry including exploration and prospecting for oil, drilling, production, refining, distribution of petroleum products and natural gas, sales and exports of crude oil and refined products. The Bahrain Refinery is one of the largest and oldest in the Middle East.

Context

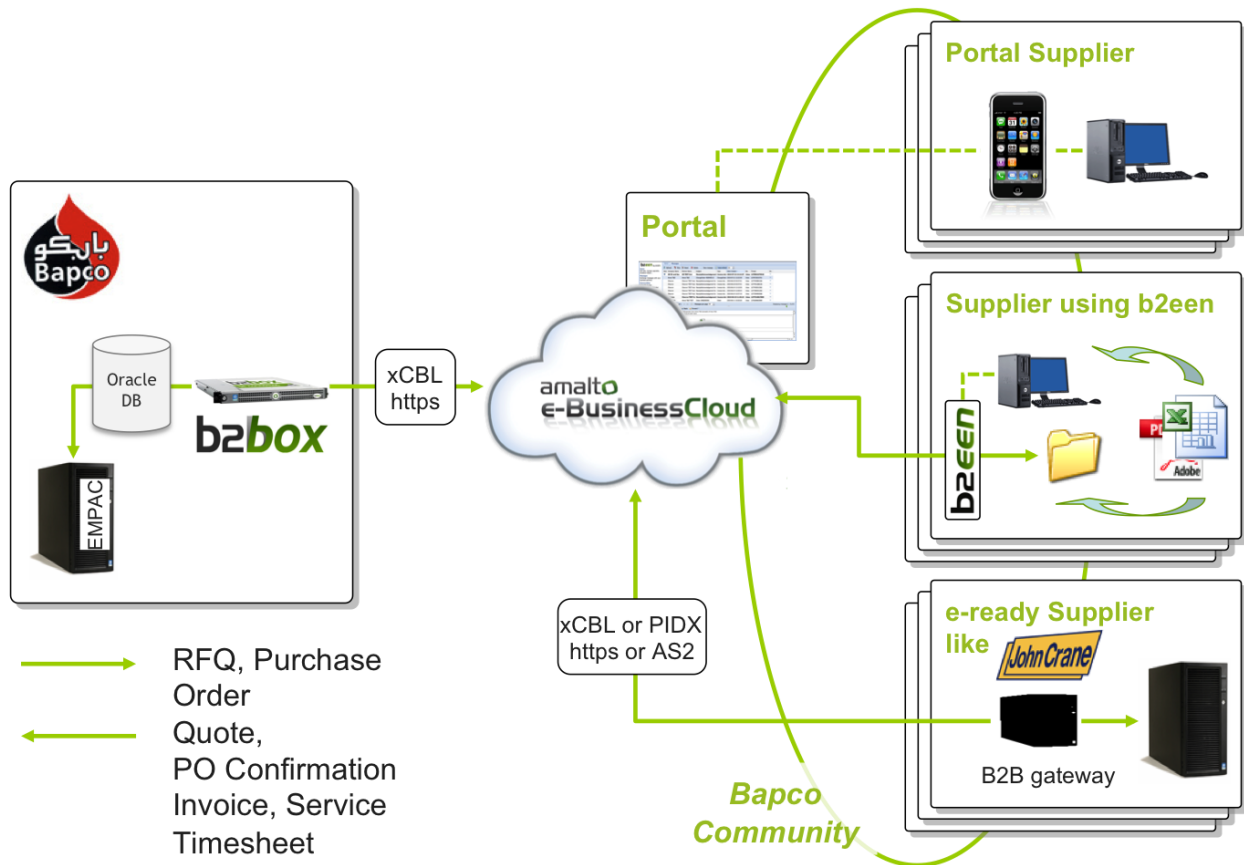
Strategically, BAPCO has a clear and focused intention of enabling more companies in the private sector, especially Bahrain's SMEs, to enjoy a greater share of the Kingdom's progress. BAPCO wanted to launch an e-procurement initiative involving suppliers and be able to demonstrate the efficiencies and easy adoption of e-Procurement model.

Documents from BAPCO's ERP to Suppliers include RFQ, Purchase Orders, (change and cancellation orders) and from the Supplier end to BAPCO include PO Responses (confirmation) and Invoices.

Solution

Amalto's Private Community model has been leveraged to integrate these electronic transactions between BAPCO and their Suppliers, architected around the Amalto e-business Cloud©. The BAPCO Supplier Community enables Suppliers of any technical capability.

All connectivity/routing, mappings/ transformations take place in the Cloud. Amalto's full-fledged integration server the b2box®, is the gateway between EMPAC, BAPCO's ERP, and the Suppliers. Additionally, b2een® Connectivity Solution is offered to SME's that require an easily downloadable application to facilitate exchange of electronic documents with their customers and Portal Connectivity Solution for those that want documents available via smart mobile devices.



Amalto additionally provides Supplier Onboarding, training and support services to enable full realization of all goals of this e-Procurement Marketplace.